

18<sup>th</sup> January, 2017

The Manager,  
Listing Department,  
National Stock Exchange of India Ltd,  
Exchange Plaza,  
Plot No. – C – 1, G Block,  
Bandra – Kurla Complex,  
Bandra (East),  
Mumbai – 400051

The General Manager,  
Department of Corporate Services,  
BSE Ltd.,  
1<sup>st</sup> Floor, New Trading Ring,  
Rotunda Building,  
P.J. Towers,  
Dalal Street, Fort,  
Mumbai – 400001

The Secretary,  
The Calcutta Stock Exchange Ltd,  
7, Lyons Range,  
Kolkata – 700001

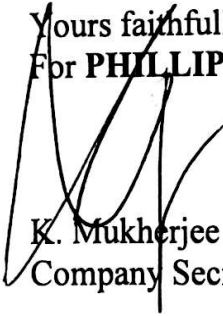
Dear Sir,

**Sub:- Press Release**

Please find enclosed herewith a copy of the Press Release dated 18<sup>th</sup> January, 2017.

This is for your information and record.

Yours faithfully,  
For **PHILLIPS CARBON BLACK LIMITED**

  
K. Mukherjee  
Company Secretary and Chief Legal Officer

Enclo: As above

Kolkata, January 18, 2017

The Board of Directors of Phillips Carbon Black Limited, a RP-Sanjiv Goenka Group Company, met in Kolkata today to consider and approve the financial results for the quarter ended December 2016.

### **Highlights for the quarter ended December 31, 2016**

- ❖ PCBL, India's largest carbon black manufacturer registered a sales volume growth of 20% during the quarter over corresponding quarter of previous year on back of Company's customer centric initiatives and sustained demand growth in domestic market.
- ❖ Revenue growth of over 5% on account of increase in sales volume despite fall in Carbon Black prices.
- ❖ Increased capacity utilisation at 95% (80% in Q-3/2015-16) driven by improved plant performance.
- ❖ EBITDA margins at 16% - Rs. 76.4 crore; 12% - Rs. 56.1 crore in Q-3/2015-16.
- ❖ PBT of Rs. 42.2 Crore as against Rs.14.2 Crore in Q-3/2015-16.
- ❖ PAT during the quarter stood at Rs. 17.5 crore against Rs. 5.1 crore during corresponding quarter of previous year.
- ❖ Increasing EBITDA and PBT on account of continuous improvement in manufacturing, procurement and financing efficiencies.
- ❖ The company is currently under MAT (Minimum Alternate Tax) and is therefore, subject to a tax rate of 21.35% on PBT (Profit before Tax). The extraordinarily high tax in the financials reflects 'Deferred Tax' adjustment as per Indian GAAP, which does not have any cash flow impact.
- ❖ The Company is gradually moving up the value chain and expanding its portfolio of high-performance high-margin grades for both rubber and non-rubber applications.

### **Robust Growth in Specialty Black Volumes**

The Company has achieved robust growth in its Specialty black portfolio with overall volume growth of around 300% over three years. This segment continues to remain one of the main focus areas of the Company with plans for further expansion of product portfolio as well as capacity.